



Bodybuilder's Bulletin

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Chassis conversion work

For warranty and liability reasons, it is essential that this procedure is adhered to.

The following generally applies:

Before quoting to a customer, the salesperson must check with Product Engineering to ensure that the conversion being quoted is possible.

The purchasing guideline MN VTG 5 must be complied with.

It must be ensured that conversions are ordered via the defined order channels with the specified and communicated codes via Econ as defined in PM195. If these codes are not used no costs will be accepted in the event of a warranty case.

Each time that an order is initiated the department for SE (Sales Engineering) Modifications in Munich is automatically informed by the system and reserves its right to carry out a product audit to control quality.

Depending on the different size of the extent of the conversion there are different procedures for the preparation of offer which are described as follows:

1. Conversion in accordance with the guide to fitting bodies (www.manted.de)
2. Conversion solution known to and released by MAN SE over and beyond the scope of the guide to fitting bodies at known qualified conversion suppliers (qualified modifiers) of the MAN Nutzfahrzeuge Group
3. New, unfamiliar conversions over and beyond the scope of the guide to fitting bodies

1. Conversion in accordance with the Guide to Fitting Bodies

The extent of conversion (this includes small adjustments to the chassis/cab, e.g. modifications to the frame overhang, relocating the tank etc.) is described in the MAN guide to fitting bodies.

An offer can be obtained from the suppliers released by MN (MAN Nutzfahrzeuge).

2. The conversion solution known to and released by Sales Engineering over and beyond the scope of the Guide to Fitting Bodies by known qualified conversion suppliers cleared by the MAN Nutzfahrzeuge Group

The extent of the conversion is a safety- and homologation-relevant intervention in the entire vehicle and is therefore no longer described in the guide to fitting bodies.

For these conversions MN reserves its right that they may be exclusively ordered from the qualified conversion suppliers of the MAN Nutzfahrzeuge Group.

Qualified conversion suppliers of the MAN Nutzfahrzeuge Group have run through the MN qualification process. This ensures both adequate credit-worthiness of the qualified conversions supplier and also a valid and end-to-end quality management system. Continuous product audits with the relevant documentation check guarantee the conformity of the conversions with the guide to fitting body and their additional releases.

The general agreement between MN and the qualified conversions supplier regulates the documentation, spare parts supply, warranty, etc.

The qualified conversion supplier is authorised to carry out conversions in accordance with its conversion portfolio (in accordance with the certificate). The list of qualified conversion suppliers and their conversion portfolios released by MN are documented and can be found via the corresponding information channels, e.g. www.manted.de .

If the department which needs the conversion knows a released conversion solution, an offer can be obtained from the conversion supplier qualified for this extent.

If the department which needs the conversion does not know of any released conversion solution, the SE of the sales subsidiary must be consulted. If the SE is familiar with the conversion extent he names a suitable qualified conversion supplier. Offers can be obtained from the named suppliers.

If the SE does not know of a conversion solution released by MN the procedure in accordance with point 3 must be observed.

3. New, unfamiliar conversions over and beyond the scope of the guide to fitting bodies

The extent of the conversion is a safety- and homologation-relevant intervention in the entire vehicle and is described neither in the guide to fitting bodies and its supplements nor in a released conversion solution.

The expectation of the customer must be described in detail by the SE of the individual sales subsidiary and submitted to the responsible central department together with all of the available documents ready for examination (sales engineering modifications). After clarification with the responsible specialist department possible solutions or a rejection will be published for the SE of the sales subsidiary. If the decision is positive the responsible central department names qualified conversion suppliers of MN who can carry out the modification or prepare an offer.

Should you have any queries on the above, please contact Product Engineering on 01793 448170 or email bodybuilder@man.co.uk.

Please circulate and then retain in the Bodybuilder's Manual